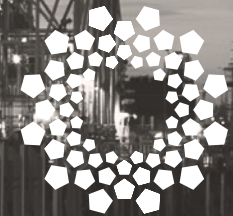


Transactions Credentials

2012



CORE
ENERGY
GROUP



Our Focus on Value

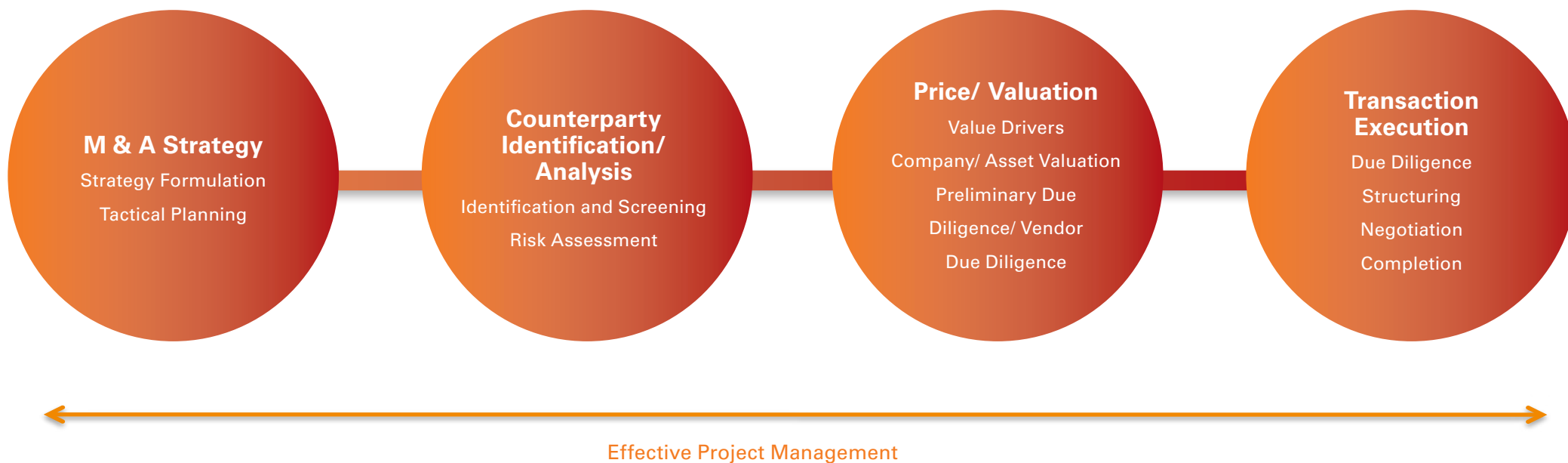
Our depth of knowledge and extensive transaction experience across the entire energy value chain, ensures we are fully equipped to assist clients effectively formulate and execute merger, acquisitions, divestments and defence transactions.

Our transaction services span the entire M&A landscape, delivered by an experienced and focused team of energy professionals.



Transactional Service Offering

Core's Transactions team provides integrated corporate advisory services to clients spanning the entire M&A 'lifecycle' from strategy development to transaction completion; for both buy side and sell side mandates.



Core, together with certain alliance partners, combines deep industry knowledge with proven transaction execution skills and experience.

- The Core team and partners have demonstrated a multi-disciplinary skill set that allows the seamless integration of various advisory activities in the provision of a complete service such as:
 - > Mergers, acquisitions, divestitures;
 - > Corporate reconstructions;
 - > Corporate finance advisory, including debt and equity, and project finance; and
 - > Equity capital markets, including IPOs, placements, rights issues and hybrids.

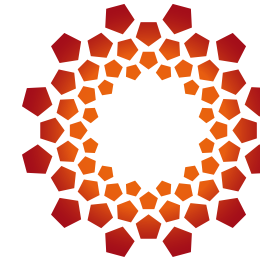
Industry Focus

Core is continually extending its knowledge and skill base to ensure client requirements are met across the entire energy value chain. The following sectors are of primary focus:

Energy Sector	Sub-sector Focus	
Oil/ Liquids	<ul style="list-style-type: none"> ▪ Exploration and Production ▪ Liquefied Natural Gas (LNG) 	<ul style="list-style-type: none"> ▪ Biofuels ▪ Gas to Liquids (GTL)
Energy Infrastructure	<ul style="list-style-type: none"> ▪ Storage ▪ Transmission 	<ul style="list-style-type: none"> ▪ Distribution
Conventional and Renewable Electricity	<ul style="list-style-type: none"> ▪ Coal ▪ Gas ▪ Wind ▪ Geothermal ▪ Nuclear 	<ul style="list-style-type: none"> ▪ Solar ▪ Hydro ▪ Biomass ▪ Transmission ▪ Distribution
Retail	<ul style="list-style-type: none"> ▪ Gas ▪ Electricity 	<ul style="list-style-type: none"> ▪ Liquefied Petroleum Gas (LPG)
Services	<ul style="list-style-type: none"> ▪ Drilling ▪ Oil & gas/ energy 	<ul style="list-style-type: none"> ▪ Infrastructure
Carbon and Environment	<ul style="list-style-type: none"> ▪ Carbon Price Risk Management 	<ul style="list-style-type: none"> ▪ Carbon Storage and Capture

Our Professionals

Our team comprises highly experienced individuals who have held prior roles in corporate teams, investment banks and on company Boards, providing a unique understanding of the issues facing clients and the optimum way to address such issues.



Support from Core's Capital Markets & Strategic Advisory divisions and external alliance network





Paul Taliangis
CEO

Education and Qualifications

- Bachelor of Economics
- Post Graduate qualifications in Accounting
- Chartered Accountant

Experience

- The founder of Core Energy Group.
- Paul is an Economist and Chartered Accountant.
- His particular skills and experience lie in the area of industry and corporate strategy, company and asset valuation and energy sector wide transactions.
- During his career Paul has completed 100's of energy projects and transactions from <AUD10m to >AUD20bn in enterprise value terms.
- Former executive roles with Price Waterhouse, Ernst & Young Consulting, Corporate Banking and Santos Executive with over 25 years business and commercial experience. Paul's experience includes over 15 years in the Australian and international energy industry in the areas of Corporate Strategy and Planning, Corporate Development and Finance.



Ben Maddern
Associate Director

Education and Qualifications

- Bachelor of Commerce
- Chartered Accountant
- Graduate Diploma in Applied Finance

Experience

- Ben Joined Core in March 2010.
- Prior to joining Core, Ben spent five years KPMG, most recently in finance.
- During this time Ben gained experience in a range of private and public company transactions, independent expert reports, due diligence, and corporate advisory engagements.
- Ben has strong skills in company and industry analysis, financial modelling and valuations.



2011

Corporate Advisor to Toyota Tsusho Corporation on their acquisition from AWE of 11.25% of BassGas, for c.AUD80m.



2010

Joint Corporate Advisor to Toyota Tsusho Corporation on their acquisition of AJLucas' 15% interest in ATP 651P for c.\$100M.



2010

Lead Corporate Advisor to Magellan on the sale of Cooper Basin oil and other interests valued at circa AUD 20M.



2009

Joint Corporate Advisor to Beach Energy on the sale of its 40% interest in the Tipton West coal seam gas project for consideration of up to c.\$400M.

Confidential

2008

Advisor to large international trading house evaluating the acquisition of an interest in Origin CSG, pre APLNG valued over AUD 4B.



We have the energy.

2005

Corporate Advisor to Santos Limited on the sale of their interest in the Mt Isa JV Pipeline to APA valued at c.\$100M.



2008

Corporate Advisor to AGL Energy in relation to sale of PNG oil and gas interests to Nippon Oil c.\$1B.

Recent mandates include...



2006

Corporate Advisor to QGC on their defence against a takeover attempt by Santos, valued at over AUD 2B.

Confidential

2007

Advisory role in relation to acquisition of a large CSG interest valued at over AUD 3B.



We have the energy.

2007

Corporate Advisor to Santos Limited on the sale of their interest in Golden Beach to Cape Energy valued at c.\$20M.



2007

Advisory role in evaluating a range of acquisition opportunities with a total value of circa AUD 1B.

Confidential

2008

Advisor to large international trading house evaluating the acquisition of an interest in GLNG valued at over AUD 4B.

Contact Us

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